

## GCSE Business- OCR

### Curriculum content

	Year 10	Year 11
<b>Summer 2 (Roll over)</b>	<b>Business Activity</b> 1.1: The role of business enterprise and entrepreneurship 1.2: Business planning 1.3: Business Ownership 1.4: Aims & Objectives	<b>Revision – Year 10 Mock Exam</b> Production 4.1 Production processes 4.2 Quality of goods and services
<b>Autumn 1</b>	<b>Business Activity</b> 1.1-1.4 Recap 1.5: Stakeholders in Business 1.6: Business Growth 1.1-1.6 Exam Technique End of Topic Test	<b>Production</b> 4.3 The sales process and customer service 4.4 Consumer law 4.5 Business location 4.6 Working with suppliers 4.1-4.2 Exam Technique End of Topic Test
<b>Autumn 2</b>	<b>Marketing</b> 2.1: The role of marketing 2.2: Market Research 2.3: Market Research 2.4 The Marketing Mix 2.1-2.4 Exam Technique End of Topic Test	<b>Finance</b> 5.1 The role of the finance function 5.2 Sources of finance 5.3 Revenue, costs, profit and loss 5.4 Break-even
<b>Spring 1</b>	<b>People</b> 3.1 The Role of Human Resources 3.2 Organisational Structures and different ways of working 3.3 Communication in business 3.4 Recruitment and Selection 3.5 Motivation and retention 3.6 Training and Development	<b>Year 11 Mock exam</b> <b>Finance</b> 5.5 Cash and cash flow 5.1-5.5 Exam technique End of Topic Test External Influences 6.1 Ethical and environmental considerations 6.2 The economic climate

		6.3 Globalisation
	<b>Year 10</b>	<b>Year 11</b>
<b>Spring 2</b>	<b>People</b> 3.4 Recruitment and Selection 3.5 Motivation and retention 3.6 Training and Development 3.7 Employment Law	<b>External Influences</b> 6.1-6.3 Exam Technique End of Topic Test
<b>Summer 1</b>	<b>People</b> 3.1- 3.7 Exam Technique End of Topic Test Full Unit Revision in Preparation for Year 10 Paper 1 Mock Exam.	<b>The interdependent nature of business</b> Full Unit Revision In Preparation for Year 11 Paper 2 Mock
<b>Summer 2</b>		Study Leave

### Skills

The skills developed throughout the course include:

- recalling detailed information accurately
- Knowledge and understanding of different functional areas of Business.
- Applying knowledge and understanding of business processes, concepts, and theories in Business contexts.
- Analysing and Evaluating the impact on businesses in context
- Making Justified judgements with supported reasoning
- Numeracy skills – Calculations in each topic of the course

### Assessment

Internal assessment takes place after each topic work throughout the course, and in line with the school and department assessment policy.

The course is examined entirely by examination at the end of Year 11. There are two papers, each equally weighted:

**Paper 1 – Business Activity, Marketing and People 80 marks. 1 hour 30 minutes**

**Paper 2 – Finance, Operations, External Influences and Interdependent nature. 80 marks 1 hour and 30 minutes**

Each paper is made up of multiple choice, Short response and extended answer questions linking to case studies. Further details about the

course can be found at <https://www.ocr.org.uk/qualifications/gcse/business-j204-from-2017/>